

Elite Protection Panel – Commission Terms

Provider	Elite Panel Terms	Earnings period	Gross API%*	Net API%
Axa-Sun Life	175(e)	2	184.61	179.07
Bright Grey	170(e)	2	179.00	173.63
Bright Grey	170(e)	4	190.00	184.30
Friends Provident	167(e)	4	197.06	191.15
Legal & General	165(e)	4	184.60	179.06
Scottish Equitable (Aegon)	165(e)	4	184.60	179.06
Scottish Provident	172(e)	4	191.00	185.27

STRICTLY FOR PARADIGM MORTGAGE SERVICES MEMBERS' USE ONLY

Correct as at 03.02.10

For example, a monthly premium of £50 with Axa on the Elite panel will mean commission of **£1,107.66** for a member who buys compliance and **£1,074.42** for a member who does not.

All terms are based on electronic submission of applications. Contact Paradigm Mortgage Services for terms relating to paper applications.

* All commissions are paid direct from Providers to member firms. Paradigm receives 3% of the API paid by providers for all completions, except where the firm concerned is contracted to Paradigm for compliance services which exceed £350pm + VAT.